

Designated Engineering

Pre-packaged services that focus on a single workload delivered with expert advisory over the course of a few months

Power Platform PACE

Accelerate innovation and increase efficiencies when you expand your Power Platform deployment

Strengthen your ability to build business solutions with low or no-code applications using Microsoft Power Platform. The Designated Engineering Power Platform (PACE program) develops the foundation for application development across your organization – increasing governance, security, agility and speed.



Business focus

Power Adoption Center of Enablement (PACE)

Quickly establish governance, security, and adoption practices that enable the rapid growth and modernize business processes.

Expand

Expand the Power Platform footprint across your organization by migrating success from one business portion into another.

Extend

Use advanced extensibility features to take your initial Power Platform implementation further, connecting to technologies like Azure.



Drive outcomes

Your priorities

Establishing governance and security models for managing low code and building with confidence

Building custom, low-code solutions for my organization

Learning best practices for managing and growing broad adoption

Outcomes we deliver

Provides administration tools, technical configuration, and governance policies

Improve build and deployment quality with a review of existing apps and provide guidance for best practices to make apps most effective

Enable fast, professional-grade apps right away and receive guidance to accelerate adoption

Overview of services

Description of services that can be included in your Designated Engineering package

Your Microsoft account team will assess your organization's business and technology goals and design a specific package of services tailored to your needs.

Assess and design

Modern Service Management and Governance

Educate your IT team on low code governance and adoption practices for app-building across your organization.

Activate – Power Platform: Embark

Assess and discuss customer maturity via the basic or extended version of the offering in the following low-code platform areas:

- Power Platform – Strategy, vision, and business value
- Power Platform – Administration, governance, and support
- Power Platform – Nurture and adoption

Power Platform Kickstarter

Focus on vision, metrics, and goals to help you articulate a low-code strategy, along with ways to track and communicate business value. You'll learn not just what to measure, but also how to evaluate the benefits of Power Platform and share your successes in a way that resonates throughout your organization.

Upskill

Workshop Plus – Power Platform for Administrators

Learn how to secure, manage, and control low-code in your organization.

Explore Copilot Studio Governance

Delve into innovative strategies for managing and optimizing digital assets, ensuring compliance, and fostering a culture of accountability and efficiency. Learn how to leverage Copilot Studio to its fullest, implementing governance models that drive creativity while maintaining control.

Plan and deploy

Activate – Power Platform Governance with COE

Deploy strategies and tools to successfully adopt low-code into application development processes.

WorkshopPLUS – Power Platform: Copilot Studio

Understand the key capabilities and functionalities of Microsoft Copilot studio, a low-code tool to customize existing Microsoft Copilots and build standalone copilots. Combine a set of powerful conversational capabilities from custom GPTs, generative AI plugins, and manual topics.

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Dynamics 365 Customer Engagement

Enable your customers to successfully migrate to Dynamics 365 CE

The journey to the cloud can come with new challenges. Microsoft engineers are ready to guide you through this integral process with the Designated Engineering Dynamics 365 Customer Engagement (CE). Employing this offer enables you to prepare for a successful migration to Dynamics 365 CE or optimize the performance of your implementation when you get there.

Business focus

Dynamics 365 CE Migration Readiness

Prepare for your migration effort with detailed assessments, a migration readiness strategy, and recommended next steps. Leverage expert guidance to hit the ground running and accelerate your time to business value.

Dynamics 365 CE Optimization

Improve the performance of your Dynamics 365 CE implementation with expert assessments, code reviews, and remediation assistance. Learn more about the steps you can take to ensure optimal performance on the road ahead.

Drive outcomes

Your priorities

Prepare to migrate from on-prem Dynamics 365 to the cloud.

Identify and resolve blockers that might occur during migration.

Address solutions performance issues.

Outcomes we deliver

Determine next steps as you prepare to migrate from on-prem Dynamics CRM to Dynamics 365 CE.

Assess your Dynamics 365 CE implementation and identify risks and issues affecting your applications.

Learn how to optimize performance of your solution.

Overview of services

Dynamics 365 CE Migration Assessment

Benefit from a high-level analysis of your on-premises CRM deployment, migration considerations, and the complexity involved in moving an on-premises CRM solution to the cloud.

Modern Service Management Cloud Success Plan for Dynamics 365

Assess your current cloud operations and develop an actionable roadmap with Microsoft experts to manage incidents and change.

WorkshopPLUS – Dynamics 365 CE: Email and Collaboration

Learn hands-on how to integrate Dynamics 365 CE with SharePoint, OneDrive for Business, OneNote, and more.

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Dynamics 365 Finance and SCM

Optimize your Dynamics 365 Finance and Operations deployment

Get the most out of your technology investment and optimize your Dynamics 365 Finance and Operations solution to continuously improve your business's performance and productivity. This Designated Engineering package enables you to accelerate deployment velocity and reduce deployment risk, helping you to adopt changes more quickly and with greater confidence.



Business focus

DevOps Optimization

Learn to optimize Application Lifecycle Processes for Dynamics 365 Finance and Operations to reduce deployment risks and increase deployment efficiency.



Drive outcomes

Your priorities

Increase solution velocity to address business needs more quickly.

Identify blockers to optimal performance.

Educate team to manage Dynamics 365 more effectively.

Outcomes we deliver

Learn how to leverage Microsoft's proven processes, like our DevOps methodology to increase deployment velocity.

Gain expert guidance for addressing blockers, with mitigation recommendations for performance optimization.

Microsoft Engineers upskill your IT team to manage the solution more effectively and with greater confidence.

Overview of services

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Assess and plan

Dynamics 365 for Finance and Operations: DevOps

Identify opportunities to more effectively configure and manage the DevOps/Application Lifecycle Management (ALM) process for Dynamics 365 for Finance and Operations.

Dynamics 365 Finance and Operations DevOps Optimization Assessment

Review the DevOps processes supporting a customer's Microsoft Dynamics 365 Finance and Operations apps. Evaluate source control, build, test, and deployment processes for opportunities to optimize.

Dynamics 365 Finance and Operations Assessment

Analyze operational data against best practices and knowledge obtained from the global customer community and Microsoft technology experts. Get remote access to an accredited Microsoft engineer who will review your Lifecycle Services (LCS) System Diagnostic results and provide knowledge transfer with remediation recommendations. This service is available to customers with Dynamics 365 for Finance and Operations.

Dynamics 365 Finance and Operations Storage Capacity Assessment

Get insight into the health of your Dynamics 365 Finance and Operations database. Receive optimization strategies to improve storage efficiency and performance based on your specific usage patterns.

Upskill and design

WorkshopPLUS – Dynamics 365 for Finance and Operations: DevOps

Learn to implement a build and deployment solution for Finance and Operations to allow your organization to become more agile and react more quickly to changing business needs.

WorkshopPLUS – Dynamics 365 Finance and Operations: Test Automation - Closed Workshop

Gain a deeper understanding of how to author and execute automated test cases for the Microsoft Dynamics 365 Finance and Operations apps. Get hands-on experience to test application functionality more quickly and efficiently and enable your organization to react more quickly to application updates and changing business needs without a time-consuming manual testing effort.

Configure and implement

Onboarding Accelerator – Dynamics 365 Finance and Operations: Build and Deployment Automation

Configure and implement a build and deployment automation solution for your Finance and Operations apps.

Onboarding Accelerator – Dynamics 365 Finance and Operations: Test Automation

Minimize the time and effort required to test your key business processes so you can quickly verify application functionality each time new customizations are implemented, a new feature is activated, or a Microsoft update is applied. Get the deployment assistance necessary to successfully configure and implement a test automation solution for Finance and Operations.